



Alan G. Kaye, P.A.
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Alan G. Kaye, P.A.

Alan Kaye represents clients in the acquisition and disposition of multi-family properties throughout the state of Florida. Kaye prides himself in the professional relationship manner in which he conducts business.

Kaye joined Coldwell Banker Commercial NRT after numerous successful years at Sperry Van Ness and Marcus & Millichap. Kaye's extensive expertise in brokerage and the legal aspects of complicated real estate transactions has enabled him to close more than \$500 million in commercial real estate transactions within the last several years. His brokerage assignments have included multi-family, retail, office, hotel, industrial, and land development projects with institutional clients such as Lennar Florida Partners, Sunvest, Tarragon Realty Investors, the Cornerstone Development Group, Mass Mutual, Ontra, as well as a multitude of private capital investors.

Kaye is adept in creating value-add real property transactions which have proven to be extremely successful for his clients. His ability to source and develop deals, coupled with his underwriting and negotiating skills is invaluable to his loyal clients, allowing them to acquire properties at the best price and terms, and in realizing a substantial profit upon resale. Kaye has been quoted in several real estate and business publications including the Daily Business Review, the South Florida Business Journal, the Florida Real Estate Journal and most recently on GlobeSt.Com, and has been a featured speaker at Commercial Property News and RealSource Seminars.

Kaye is the Regional Director for the SE Region of the United States and the State of Florida for both the Coldwell Banker Commercial National Investment Group and the Coldwell Banker Commercial National Multi-Family Group. Prior to entering commercial real estate, Kaye was a practicing attorney specializing in commercial real estate and business transactions, with experience in all aspects of limited and general partnerships, syndication, joint ventures, development and finance. Kaye is a graduate of the Hofstra School of Law, and a Member in Good Standing of the Florida and New York Bar Associations. Kaye is happily married with two young sons and is President Elect and Board Member of the Rotary Club of Boca Raton, a Trustee Member of the Boca Raton Chamber of Commerce, a member of the Boca Raton Roundtable and several multifamily organizations.

Primary Specialty

Multi-Family

Languages

English